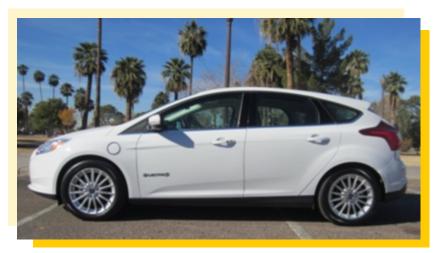


Operating Costs



2013 Ford Focus Hatchback

VIN: 1FADP3R43DL362578

Vehicle Specifications

Engine: n/a

Electric Motor: 107 kW AC Induction

Battery: Lithium-Ion Class: Compact

Seatbelt Positions: Five

Payload: 906 lbs

See Vehicle Specifications and Testing Results for more

information

Fleet Performance

Operating Cost:

Purchase Cost: \$42,5001

Purchase Date: January 2014

Resale Value as of 11/2016: \$6,505²

Sale Price: In Operation
Maintenance Cost: \$0.01/mile
Operating Cost: \$0.26/mile³

Total Ownership Cost: \$2.00/mile4

Operating Performance:

Total miles driven: 20,768 Cumulative MPG: 0.0

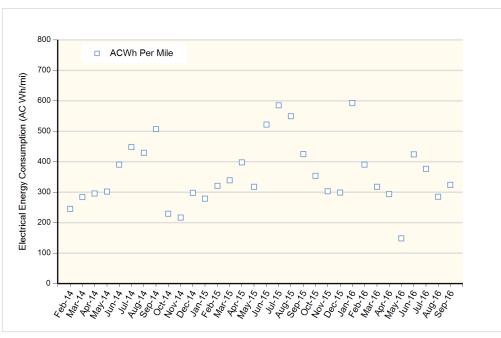
Communications AC M/h/min 255

Cumulative AC Wh/mi: 355.320

Major Operations & Maintenance Events:

Description of Vehicle Usage:

This vehicle is operated by various commercial vehicle fleets throughout the Southwestern United States covering a mixture of city and highway routes. This vehicle is operated five to seven days a week functioning as a typical vehicle in the overall fleet.



Monthly MPG = (miles driven)/(gallons of fuel purchased). Monthly variation in reported MPG may occur due to the difference in fuel tank level at the beginning and end of the month

¹Purchase includes dealer price with options plus taxes. It does not include title, license, registration, extended warranty or delivery fee costs.

²Per Kelley Blue Book private resale estimate, www.kbb.com.

³Operating costs includes insurance, fuel, and registration costs

⁴Total ownership includes maintenance, operating, and capital depreciation